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Product design for start-ups and scale-ups, from research to delivery.

Summary

I'm a Product Designer with over 8 years of experience in delivering value to users, solving complex problems, and driving product-led growth.

From facilitating workshops to creating prototypes, running research, shaping design systems, and mentoring other designers, I've been involved in every step of the process.

Work experience

Penfold ∠ London – Lead Product Designer

February 2023 - Present

I lead research, design, and design system expansion across our B2B platform and B2C app, working on products that drive long-term saving and behavioural change for savers, employers, and accountants. With a focus on Growth, I partner with sales, marketing, and account managers to drive product-led growth, contributing to +151% AUAy, 3× B2B acquisition, and 9× B2C growth with 96% retention.

Intropic / London - Senior Product Designer

October 2022 - January 2023

Led end to end design and strategy of Fund Flows, a risk management tool for Portfolio and Equity Managers to improve data accessibility and improve trading decision making, as part of a cross-functional team.

Accurx / London - Product Designer

August 2020 - September 2022

I joined as second designer, and initially focussed on growing the company's revenue from non-profitable to an estimated £22M/year. Working as a solo designer on accuBook, I facilitated ~30M COVID-19 vaccinations in England and Wales and secured a £25M Series B. Helped grow the design team from 3 to 7 designers.

Unite Students / Bristol – UX/UI Designer

July 2018 - August 2020

I joined a team of three designers handling the entire design process. We developed new products and improved existing ones, increasing customers in the booking flow by **35%** and short-term bookings by **97%**. Also supported the shift to cross-functional teams, cutting delivery time by **64%**.

The Mad Box / Milan – UX Designer/Project Manager

September 2017 - July 2018

Living Map *→* Bath – UX Intern

February 2017 - August 2017

Certifications Maven – Product Strategy for Designers

2024

Experience Haus - Design Leadership

2023

LinkedIn Learning – Auditing design system for accessibility

2023

The School of UX - Behavioural change for UX

2022

Education University of Milano Bicocca – Master's Degree

Computer Science, Cognitive Psychology

October 2014 - March 2017

University of Bergamo – Bachelor's Degree

Marketing, Sociology

October 2010 - November 2013

Community ADPList – Mentor

2023 - Present

Tools Figma, FigJam, Miro, Dovetail, Notion, Maze

Skills End-to-end product design Cross-functional collaboration

Product strategy Workshop facilitation
User research Design Systems
Prototyping Accessibility, WCAG